

## FOR IMMEDIATE RELEASE

### **Siemens Awards Black Box, CSM and Verizon Business Top Reseller Partners**

**BOCA RATON, Fla. — March 6, 2007** — Siemens Communications Inc. today announced the 2006 sales achievement awards for its reseller partners located in 41 states and Puerto Rico. The winners, members of the Siemens Enterprise Partner Program, were recognized at the National Dealer Meeting at the Walt Disney World Resort held in Orlando, Florida.

The Siemens® Enterprise Partner Program provides its channel partners with enterprise communication solutions, services and support to address the expanding market for integrated voice, data and security solutions. The reseller sales channel complements direct sales, service and support from Siemens.

Award winners for fiscal 2006 represent Siemens system and solution partners that demonstrated successfully sales and support of Siemens in the enterprise communication market:

- **Black Box Network Services** Pinnacle Sales Award for the Enterprise Market. Black Box was the top revenue producing Partner focused on selling the HiPath 4000 to mid-sized and large enterprises.
- **Communications Systems Management (CSM)** Pinnacle Sales Award for the SME Market. CSM was the top revenue producing Partner focused on selling the HiPath 3000 to small and mid-sized enterprises.
- **Verizon Business** Premier Partnership Award. Verizon Business was the Siemens Partner that most significantly increased their Siemens revenues and orders year-over-year.

The award winners reflect the continued success of the HiPath portfolio of communication solutions in the North American market, where Siemens and its reseller partners provide a comprehensive portfolio of integrated communication platforms, applications, phones, security solutions and management services. The Siemens HiPath portfolio of wired and wireless solutions helps provide enterprises with practical and flexible approaches for deploying next-generation collaboration tools that interoperate with legacy systems. HiPath solutions also support and interoperate with mixed-vendor technologies.

“Our growing resale program demonstrates the continued momentum and influence that Siemens is having as a next-generation visionary for multimedia communications that can be tied directly to business process and workflow improvements,” said Rick Fitzgerald, vice president and general manager of the Siemens Channel Solutions Group, Siemens Communications Inc. “For our award winners, significant accomplishments grew out of strong commitments to helping customers be more successful via the Siemens portfolio of solutions.”

### **About Siemens**

Siemens AG (NYSE:SI) is one of the largest global electronics and engineering companies with reported worldwide sales of \$96 billion in fiscal 2005. Founded nearly 160 years ago, the company is a leader in the areas of Medical, Power, Automation and Control, Transportation, Information and Communications, Lighting, Building Technologies, Water Technologies and Services and Home Appliances. With its U.S. corporate headquarters in New York City, Siemens in the USA has sales of \$18.8 billion and employs approximately 70,000 people throughout all 50 states and Puerto Rico. Thirteen of Siemens' worldwide businesses are based in the United States. With its global headquarters in Munich, Siemens AG and its subsidiaries employ 460,000 people in 190 countries. For more information on Siemens in the United States: [www.usa.siemens.com](http://www.usa.siemens.com). es and complementary services for enterprises, carriers and service providers.